Department of Commerce Course Outcomes (COs)

Class	Course	After Completion of this course students will be able to.
B.Com.	B.Com. I Semester I Paper I Semester II Paper II Insurance	 Comprehend concept of Insurance and its types. Explain the Life Insurance and its plans. Describe Life insurance- Procedures and settlement of claims. Comprehend the IRDA Act and Life Insurance business in India. Define Fire Insurance and its practices. Explain the concept of Marine Insurance and its types. Describe various other types of Insurance with their nature and protection.
B.Com.	B.Com. I Semester I Paper I Semester II Paper II Management Principles and Applications	 Comprehend General Insurance business in India. Define concept of Management and development of management. Comprehend management functions- planning and decision making. Describe Organizing and its structure. Comprehend the concepts of Direction and Communication. Comprehend concept of Motivation and motivation theories. Describe Leadership and Leadership Qualities. Explain importance of Co-ordination and Control. Comprehend the different issues in management.
B.Com.	B.Com. I Semester I Paper I Semester II Paper II Principles of Marketing	 Define the Marketing and its Importance. Define Consumer, Market and Buying process. Describe Rural marketing, types and rural consumers. Comprehend recent developments in marketing in India. Comprehend concept of product, product features and Product-Mix. Explain product pricing and related issues. Describe Distribution channels and choice of the channels. Comprehend Retail Marketing and changes.

		1. Explain Branches, concept and convention of accounting.
B.Com.	B.Com. I Semester I Paper I Semester II	2. Describe Accounts procedure of amalgamation of partner-ship firm.
		3. Explain different types of accounts in Consignment transactions.
		4. Prepare accounts of professional Organization.
	Paper II	5. Prepare Branch account and Branch T&P &L Account.
	Financial	6. Explain conversion of Single entry system into double
	Accounting.	entry system by preparing different accounts.
		7. Describe how to prepare accounts of limited company by conversion
		of partnership firm.
		8. Make computerized accounting-features of tally.
		1. Define the concept of Entrepreneur. 2. Comprehend the Entrepreneurship and its theories
B.Com.	B.Com. II Semester III	2. Comprehend the Entrepreneurship and its theories.
II	Paper I	3. Describe the sources of Entrepreneurship development in India.
	Fundamental	4. Explain the MSME and Discover the problems of MSME in
	s of	India.
	Entrepreneursl	5. Explain Woman Entrepreneurship in India.
	ip	6. Describe importance Rural Entrepreneurship.
		7. Prepare projects and its management.
		8. Explain the importance of work motivation.
		1. Draft journal entries for issue, forfeiture and
	B.Com. II	Reissue of shares.
B.Com	Semester III	2. Explain issue, redemption of debentures by different
II	Paper I	methods of accounting
111	Semester VI	3. Develop skills how to prepare limited co. final account in
		Vertical form.
	Paper II	4. Evaluate Accounting procedure of amalgamation and
	Corporate	absorption in purchasing and selling company.
	accounting	5.Describe valuation of shares on the basis of intrinsic and
		Market value method.
		6. Comment on the role of liquidator and how to prepare
		liquidators Financial statement.
		7. Explain role of Foreign Capital & Multinational Corporation.
		8. Describe International Institutions.

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		1. Evaluate R.B.I. Rules for bank final account.
B.Com	Semester V	2. Explain the concept of hire purchase and accounting.
.III	Paper I-Advanced Accountancy Paper II-Advanced Accountancy	3. Comment on Procedure for claim for loss of stock and loss of Profit
		and recording the transaction in accounts.
		4. Develop knowledge of preparation of farm accounts for
		Different farm activities.
		5. Explain concept of auditing meaning nature types of audit.
		6. Describe vouching, verification of assets and Liabilities.
		7. Comment on procedure of audit of limited Qualification
		and rights of statutory auditor.
		8. Describe procedure of audit of Banking, Co- operatives Societies,
		Educational institutions and trust.
		1. Prepare cost sheet and analysis of cost element
	B.Com.III	2. Explain the marginal cost, variable total cost p/v ratios Breaks
D.C.	Semester VI	even point and margin of safety
B.Com	Paper III	3. Prepare estimate of working Capital.
.III	Advanced	4. Prepare fund flow statement with changes in Working capital.
	accountancy	5. Analyze profit and loss account and balance Sheet by calculation
	Semester VI	of different types of ratios
	Paper IV	6. Describe important definitions in Income Tax Act 1961
	Income Tax	7. Comment on Residential of India and Non Resident of India
		8. Explain perquisites taxable and exempted from tax.
		9.Compute income from salary
		10. Compute income from business and profession
		11. Compute income from house property
		12. Compute income from other sources
		13. Describe the concept of capital gain and GST.
	D 6'	1. Comprehend concept of modern management and contribution of
B.Com.	B.Com. III Semester V Paper I Semester VI Paper II	management philosophers.
		2. Explain concept of strategic management and SWOT analysis.3. Comprehend corporate governance and corporate social
III		responsibility.
	-	4. Explain knowledge management and practices of disaster
	Modern Manageme	management. 5. Comprehend concept of Total Quality Management and practices.
	nt Practices	5. Comprehend concept of Total Quality Management and practices.6. Explain I.S.O., Six sigma, and Bench marking.
		7. Comprehend Time, Event, Stress management.
		8. Explain International Management.

	B.Com. III	1. Comprehend the Law of Contract and its general principles.
B.Com.	Semester V Paper I	2. Explain different types of special Contracts.
III	Semester VI	3. Comprehend the provisions of Sale of Goods Act.
	Paper II	4. Explain Limited Liability and Provisions of Partnership Act 2008.
	Business	5. Comprehend Consumer Protection Act and RTI Act.
	Regulatory Framework	6. Describe corporate business entities.
		7. Comment on provisions of SEBI and its working.
		8. Explain Cyber Laws and its importance.



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